

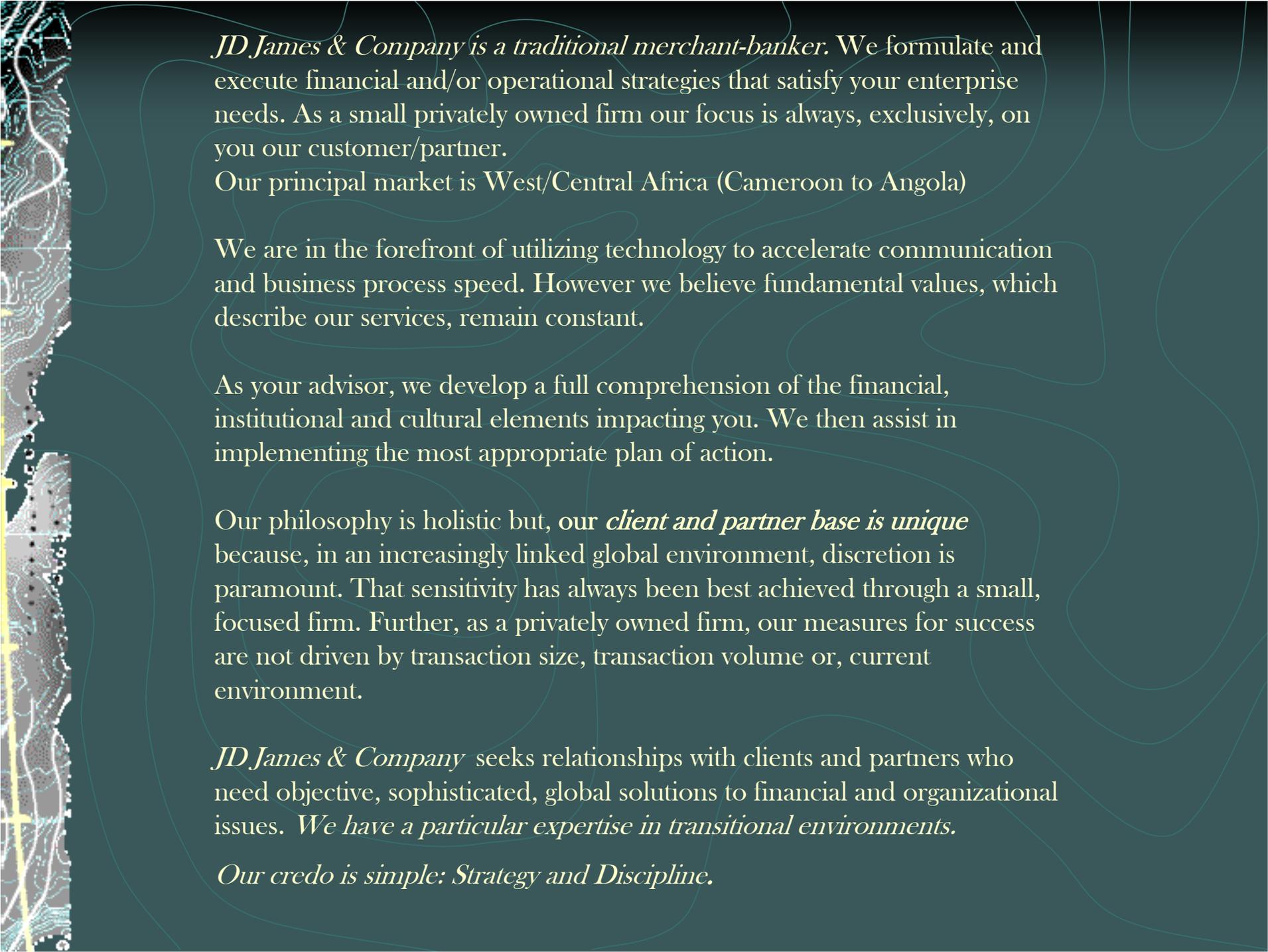
JD James & Company

www.JDJames.com



*Developing Solutions
in a
Developing World™*

1415 North Hudson Street Suite 300 Arlington, Va. 22201-5049 Inquiry@JDJames.com



JD James & Company is a traditional merchant-banker. We formulate and execute financial and/or operational strategies that satisfy your enterprise needs. As a small privately owned firm our focus is always, exclusively, on you our customer/partner.

Our principal market is West/Central Africa (Cameroon to Angola)

We are in the forefront of utilizing technology to accelerate communication and business process speed. However we believe fundamental values, which describe our services, remain constant.

As your advisor, we develop a full comprehension of the financial, institutional and cultural elements impacting you. We then assist in implementing the most appropriate plan of action.

Our philosophy is holistic but, our *client and partner base is unique* because, in an increasingly linked global environment, discretion is paramount. That sensitivity has always been best achieved through a small, focused firm. Further, as a privately owned firm, our measures for success are not driven by transaction size, transaction volume or, current environment.

JD James & Company seeks relationships with clients and partners who need objective, sophisticated, global solutions to financial and organizational issues. *We have a particular expertise in transitional environments.*

Our credo is simple: Strategy and Discipline.

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Advisory Services

Asset Class Analysis

- Asset Life Analysis
- Term Structure of Asset Values
- Asset Employment Analysis
- Transaction Structure Analysis

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Advisory Services

Restructuring

- Economic Value Analysis
 - Break-up Value
 - Distribution Implications
- Identification of Market Participants
- Maximal Value Transaction Analysis

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Strategic Planning

Global Integration

- Product Demand
- Product Innovation/Distribution
- Market Participants
- Trends in Integration
- Impact of Global Parameters
 - Economic Security
 - Demographic Resource Distribution

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Strategic Planning

Organization

- Industry Analysis
- Competitive Environment
- Market Factors
- Management Structure
- Financial Structure
- Current Environment
- Structural Issues
- Workforce Issues
- Regulatory Environment
- Multilateral Issues

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Strategic Planning

Divestitures

- Corporate Value Matrix Analysis
- Projected Profitability Matrix
- Transfer Pricing Issues
- Scale Issues
- Competitive Landscape
- Regulatory Environment

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Strategic Planning

Mergers and Acquisitions

- Corporate Overview
- Corporate Structures
 - Public
 - GSE
 - Closely Held
 - Partnership
 - Multi Generational
 - Single Owner
- Management and Ownership Objectives
- Competitive Environment
- Financing and Redeployment Matrix

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Finance and Investing

Public//Sponsored/Private

- Sovereign and Government Sponsored Enterprises
Issuances Guarantees Participations
- Exchange Traded
Global Markets Junior Markets Local Markets
- Privately Held Enterprises
- Valuations

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Finance and Investing

Debt/Equity/Structured Products

- Research
- Analysis
- Trading
- Portfolio Management
- Advisory
- Placement
- Issuance

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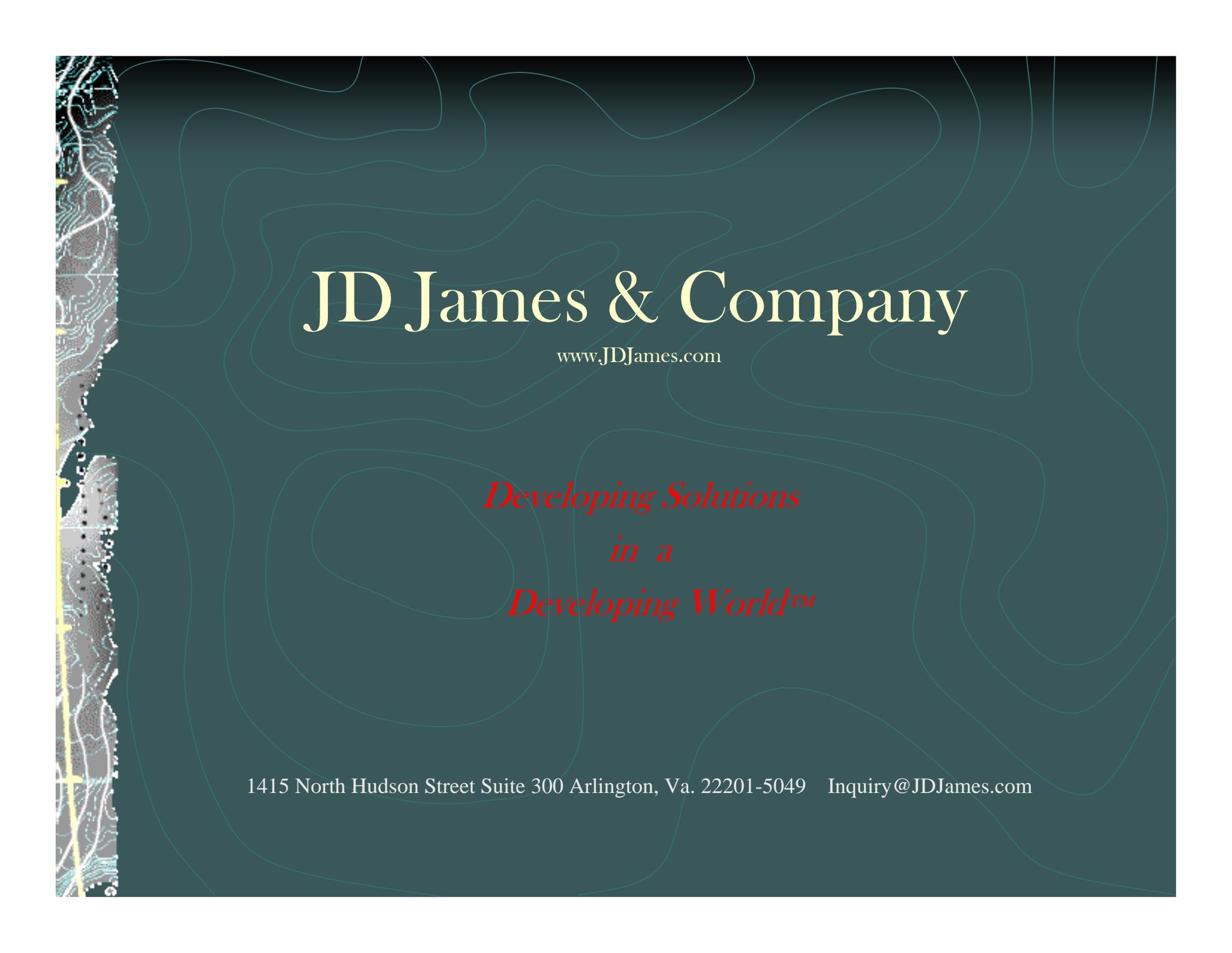
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Finance and Investing

Derivatives/Leveraged Assets

- Valuation
- Research
- Trading

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